

Joseph R. Elliott

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Work Experience

(December 2013 – Present)

The Gavilon Group, LLC

(June 2015 - Present)

Transportation and Logistics Analyst

- Manage fleet of over 1,850 private rail cars
- Review and negotiate leases with railcar leasing companies and other shippers
- Review, audit, and approve private rail car maintenance, repair, and tax invoices
- Provide reporting on fleet metrics for all business groups
- Contributing member on team to review processes and procedures to increase efficiencies and synergies across all business units
- Manage company's BNSF non-shuttle freight (COT Program) overall position, prepaid freight account, ordering, and problem solving

(December 2013 – June 2015)

Logistics Specialist

- Manage logistics for six elevators (order-in cars, bill and rate rail shipments, provide updates on car programs)
- Manage the southern BNSF Shuttle Deck and maintain company-wide BNSF Shuttle position
- Exhibit expertise on BNSF car program rules and tariffs
- Learned the dynamics of rail rate tariffs, which helps identify opportunities for merchandisers

(May 2011 – December 2013)

Werner Enterprises

(July 2013 – December 2013)

Project Manager

- Manage a 6 person customer service team serving Bass Pro Shops and Tracker Marine
- Oversee transportation moves for Bass Pro Shops and Tracker Marine, specifically inbound freight from vendors to DCs, outbound freight from DCs to stores, outbound shipments from Tracker Marine plants to dealerships
- Developing an application and reporting for a new business opportunity: managing Tracker Marine inbound parts, Purchase Order management
- Work with multiple execution modes, including Truckload, LTL, Intermodal, and International

(March 2012 – July 2013)

Dedicated Manager

- Implemented new account at the Anheuser-Busch brewery in Cartersville, GA
- Managed a team of 40 drivers, 2 fleet managers, 3 maintenance personnel
- Responsible for load planning, customer service, scheduling asset maintenance, and driver relations

- Driver turnover was less than 50%, compared to the industry being at 98%
- Developed account specific KPIs, profit/loss statements, operating ratio, and reporting dashboards
- Re-designed the layout of the trailer lot to make spotting trailers more efficient

(May 2011 – March 2012)

Customer Service Manager

- Ran point on a holiday peak project at UPS in Alpharetta, GA from beginning of November to end of December in 2011
 - Coordinated over 8,000 loads while maintaining on-time percentage of 98%
 - Awarded “Over the Top” Award for providing innovative transportation solutions
- Responsible for booking freight, tracking and tracing, providing customer support for both external and internal individuals
- Member of The Home Depot Relief Team during Hurricane Irene
 - Worked with The Home Depot transportation department to identify and divert loads to stores with the greatest needs

Education

University of Missouri – Columbia

Bachelor of Science, Business Administration

Graduated: May 13, 2011